

unlock your earning potential with our Q4 bonuses

Are you ready to take your income to the next level?

Fixed-benefit medical bonus and eligible policies:

	Tier 1		Tier 2		Tier 3	
Policies sold	5 - 19		20 - 39		40+	
Payment method	ACH	CC	ACH	CC	ACH	CC
Total fixed-benefit medical bonus	\$100	\$50	\$150	\$75	\$200	\$100
Total bonus bundled with Specified Care	\$200	\$100	\$300	\$150	\$400	\$200

 Foundation Health – Levels 2 and 3 Allstate Health Access –
 Core and Plus

Supplemental bonus and eligible policies:

	Tier 1		Tier 2		Tier 3	
Policies sold	15 - 49		50 - 124		125+	
Payment method	ACH	CC	ACH	CC	ACH	CC
Bonus	\$20	\$10	\$40	\$20	\$60	\$30

- Accident Fixed-Benefit
- Allstate Health Access Metal Gap
- Cancer and Heart/Stroke
- Term Life Critical Illness
- Dental Indemnity
- Select Dental PPO, Copay & Copay 2

- DVH
- Final Expense
- Foundation Health Level 1
- Hospital Expense Protection
- Plan Enhancer
- Triomed

How it works

You need to sell either 5 Allstate Health Solutions fixed-benefit medical or 15 supplemental policies between October 1, 2024, and December 31, 2024, to qualify.

As you achieve higher sales tiers, your bonus earnings increase and apply retroactively. This means once you enter a new tier, the higher bonus will be applied to all the qualifying policies sold during the campaign period. For example, if you sell 6 fixed-benefit medical policies through the term of the contest, you will earn \$100 per policy. However, if you sell 20 fixed-benefit medical policies, you are paid \$150 per policy from your first qualifying sale and on.

New bonus tiers

The more you sell, the more you earn. The charts show a breakdown of the new tiered bonus systems. Plus, bonuses double when you opt for **Automated Clearing House (ACH) payments** instead of **credit card (CC) payments**.

Bundle fixed-benefit medical and Specified Care policies to earn even more.

Extra bonus for bundling

Once you hit the minimum of 5 fixed-benefit medical or 15 supplemental policies sold, you can earn an extra \$50 on ACH payments or \$25 on CC payments when you bundle more than one qualifying product on one application.

Please note: To qualify, the premium for each sale must be at least \$20 per month. Guaranteed Issue Foundation Health and Health Access policies are not eligible for the bonus. Term Life only policies do not qualify for the bonus.





bonus campaign guidelines



Terms and conditions of the fixedbenefit medical and supplemental bonus programs

To be eligible for the fixed-benefit medical bonus, these requirements must be met:

- You must sell at least 5 of the eligible fixed-benefit medical policies listed on the previous page between October 1, 2024, through December 31, 2024.
- Each policy to be counted toward the 5 minimum policy requirement must remain active for 90 days from the policy's effective date.
- The premium for each fixed-benefit medical policy must be at least \$20 per month.
- Bonuses are paid on a tiered bonus system basis and applied retroactively.

To be eligible for the supplemental bonus, these requirements must be met:

 You must sell at least 15 of the eligible supplemental policies listed on the previous page between October 1, 2024, through December 31, 2024.

- Each policy to be counted toward the 15 minimum policy requirement must remain active for 90 days from the policy's effective date.
- The premium for each supplemental policy must be at least \$20 per month.
- Bonuses are paid on a tiered bonus system basis and applied retroactively.
- These are the eligible supplemental products: Accident Fixed-Benefit, Allstate Health Access Metal Gap, Cancer and Heart/Stroke, Critical Illness/Life, Dental Indemnity, DVH, Select Dental PPO, Final Expense, Foundation Health Level 1, Hospital Expense Protection, Plan Enhancer, and Triomed.

To be eligible for the bundling bonus, these requirements must be met:

- You must sell at least 5 of the eligible policies listed on the previous page between October 1, 2024, through December 31, 2024.
- Each policy to be counted toward the 5 minimum policy requirement must remain active for 90 days from the policy's effective date.

- You must bundle any of the qualifying policies on the previous page to receive the bonus.
- The premium for each bundled plan must be at least \$20 per month.
- Bundled policies must be on the same application in order to qualify for the additional bonus.
- Bonuses are paid on a tiered bonus system basis and applied retroactively.

Other information you need to know about the program:

- Agents/agencies must be appropriately licensed and appointed with the applicable underwriting company (National Health Insurance Company, Integon National Insurance Company and Integon Indemnity Corporation) on the dates the sales are made and the bonuses are paid.
- Bonus payments will be made to the same agent/agency to whom the applicable commissions related to the sales of the fixed-benefit medical, Specified Care and supplemental policies will be paid.

- Bonuses will be paid no more than 100 days following the end of the bonus campaign.
- Bonus payments will be considered taxable income and reported on recipients' FORM 1099-MISC.

State availability:

Fixed-benefit medical, Specified
Care and supplemental policies that
are sold in the following states are
eligible for the program: AK, AL, AR,
AZ, CA, CO, CT, DC, DE, FL, GA, HI,
IA, ID, IL, IN, KS, KY, LA, MA, MD, ME,
MI, MN, MO, MS, MT, NC, ND, NE,
NH, NJ, NM, NV, OH, OK, OR, PA, RI,
SC, SD, TN, TX, UT, VA, WA, WI, WV
and WY

Additional general terms:

- Allstate Health Solutions reserves the right to cancel, suspend, and/ or modify the bonus campaign at any time, as well as to make the final decision on eligibility and entitlement to all payments.
- All usual commission and persistency rules outlined in the agent contract apply.

Product availability may vary by state. Please go to <u>Agent Marketing Materials |</u>

<u>Allstate Health Solutions</u> for a state availability grid.

Contact me:

Agent use only. Not for distribution to consumers.

Allstate Health Solutions is a marketing name for products underwritten by National Health Insurance Company, Integon National Insurance Company, Integon Indemnity Corporation and American Heritage Life Insurance Company.

AHS_MLT_1857 (10/2024) © 2024 Allstate Insurance Company. www.allstate.com or www.allstatehealth.com